

THE NUTRI-SPEC LETTER

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From: Guy R. Schenker, D.C. May, 2023

Dear Doctor,

What do these 3 quotes mean to you?

- 1. "Electro Tonic must be the unsung hero for reducing pain and inflammation. Fabulous product. It is now on my list of favorite products (and that is a small list), and you can't beat the price."
- 2. "You've given me an appreciation for that whole idea of <u>tissue sulfation</u> as part of the fortress the immune system should be in protecting all parts of the body. As I watch patients begin their BALANCING PROCUDURE with <u>Oxy Tonic</u>, I see them all responding a little differently, but all favorably."
- 3. "Doc, I have to admit he is not always faithful with his Oxy D+ in the evening. But when he misses it, I know it in a hurry. Especially if the weather turns gloomy, he turns gloomy right along with it."

Elaboration on <u>Quote #1</u>: Clearly this doctor has discovered in Electro Tonic how utterly simple it is guiding patients to ...

LIVE STRONGER LONGER.

Will you increase your patients' ADAPTATIVE CAPACITY with Electro Tonic? Yes. How? Ask yourself ...

Does Electro Tonic help my patients achieve <u>Metabolic Balance</u>? Yes, absolutely.

Does giving your patients Electro Tonic increase their <u>Vital Reserves</u>? Absolutely yes!

Years ago, I devoted an entire Nutri-Spec Letter to the key ingredient in Electro Tonic --- GLYCEROL. But, I had so much to say that I had to follow that with another full month devoted to Glycerol. That was still not enough --- so a third consecutive Nutri-Spec Letter was devoted to this amazing ADAPTAGEN --- and the myriad of functions it performs in tissues throughout the body. And, after three months, I had barely scratched the surface of all that could be said. To sum it all up --- with Electro Tonic you can control ---

INFLAM-AGING.

Elaboration on <u>Quote #2</u>: How many of your Nutri-Spec Letters from a year ago were devoted to the concept of <u>sulfation saturation</u> of tissues --- to supply the health-protecting glycosaminoglycans (GAGs)? You learned of the ground-breaking work of du Preez, and how her work correlated so perfectly with the research done by Revici more than 60 years ago.

What du Preez and Revici both showed is that the negative valance sulfur in Oxy Tonic is the nutritional raw material from which tissues automatically produce the GAGS they need. In other words, the rate-limiting factor in the breakdown of healthy tissues is the availability of negative valence sulfur to replace the tissue depletion --- a depletion that occurs in response to any source of Immuno-Neuro-Endocrine Stress.

Control IMFLAM-AGING? Yes. ---- Live Stronger Longer? Yes. How simple.

Elaboration on <u>Quote #3</u>: This was from the wife of one of my patients as she accompanied him in a recent office visit. As I explained to her, "Yes, Marilyn, you are seeing the effects of slight shifts in Metabolic Balance. As the Barometric Pressure drops, we all tend to be pushed in the direction of one particular Metabolic Imbalance --- and Andy tends to have a particular difficulty maintaining that balance system.

"So as the Barometric Pressure drops, --- Andy tends to drop with it. ---- As you watch over Andy as I know you do, step up your commitment on that Oxy D+. Remember, if it is not convenient to take it with the evening meal, you can take it anytime later in the evening.

"The supplements we give you and Andy are individualized for your own unique needs --- and they all work synergistically together. When Andy forgets the Oxy D+, the Balanced Metabolism and the increase in Vital Reserves we strive to achieve are compromised severely."

Doctor, surely you noticed something about those three quotes. - - - - - There is no mention in any of them about "treating diseases".

This absence of disease reference ties in perfectly with Nutri-Spec's recent FDA encounter. We were slammed pretty severely because in the FDA's judgement, too much of what we write implies that Nutri-Spec supplements are effective in preventing disease. But, really that has never been our intent.

Our position is that the <u>only</u> prevention of disease is in building health ---- and the way to build health is to increase ADAPTIVE CAPACITY ---- and the way to build ADAPTIVE CAPACITY is to strive for <u>Metabolic Balance</u> + high Vital Reserves.

Maximizing health, as we like to present it, provides a protective shield against Immuno Nevro-Endocrine-Stress --- which, by definition, controls INFLAM-AGING --- which is the key to Live Stronger Longer.

Among those of you who sent emails expressing your shock and regret at learning of the FDA action against Nutri-Spec, one doctor said it quite succinctly. He commented that, "The FDA claim against Nutri-Spec is not only wrong --- it 180 degrees wrong." ----- What did he mean by that?

His view is that the FDA is looking in the exact opposite direction of where it should be focused. ----- You know as well as he does that the natural food industry, the supplement industry, the alternative healthcare practitioner industry --- are all saturated with the concept of remedy peddling. The practice of nutrition --- from the health food store level all the way up to alternative medical physicians --- is dominated entirely by a focus on treating diseases --- a disease-specific allopathic approach to "nutrition". This remedy is good for that condition; that remedy is good for this symptom.

Silly. ---- See the obvious built-in exasperation of failure when following the lost crowd.

In a sense, the FDA action has clarified who we are --- how we as Nutri-Spec practitioners stand poles apart from the herd.

Nutri-Spec, is stark contrast to the desperate and frustrated seekers of symptom relief, is diametrically opposed to the concept of cure mongering. How many times have you heard us practically beg you --- "Empower your patients, do not treat their diseases."

"Individualize your Metabolic Therapy for each patient --- regardless of what symptoms or diseases they have."

"You may have 2 patients with identical symptoms/conditions/diseases --yet each will require an entirely different <u>individualized</u> nutrition regimen." ----Similarly, you may have 2 patients that need exactly the same supplementation
to achieve Metabolic Balance and to increase Vital Reserves, yet they present
entirely different symptoms."

Yes, as the FDA has highlighted our identity, we continue our same song we have been singing for nearly 40 years now --- offer your patients an <u>individualized</u>, <u>lifelong</u> nutrition plan - - - giving them all they need to ---

LIVE STRONGER LONGER.

Yes, ironically, the FDA has taken a stand 180 degrees in opposition to reality in going after Nutri-Spec --- when sitting off to the side of the very desk where the FDA inspector sat during his Nutri-Spec inspection were magazine ads of other supplement suppliers promoting remedies for allergies, remedies for erectile dysfunction, remedies for high cholesterol --- all the remedy peddling that Nutri-Spec has preached against for decades. ---- Ironic, yes, but not tragic.

We understand and cannot argue with the FDA stance that our writings imply prevention --- (not treating and definitely not curing) of disease. So Nutri-Spec is determined to continue singing our song of serving the individualized need of all our patients --- with the lyrics of our song altered enough to comply with the FDA. Hang with us ---- you can't find what we offer anywhere else.

Certainly, you notice something else as you read through those three quotes. All three of them dealt with your Nutri-Spec ...

BALANCING PROCEDURE.

Have you grasped the concept that Nutri-Spec is not only powerful, but ever so simple? ----- Without getting into any form of Nutri-Spec test procedures --- all you need to do is get your patients started on Activator, plus Immuno-Synbiotic, plus some combination of the Metabolic Sparks that constitute your BALANCING PROCEDURE. Do just that much, and we Nutri-Spec Practitioners can all stand together 180 degrees apart from the remedy peddlers --- laughing at their fruitless folly --- as our patients maximize their health. Recall what your BALANCING PROCEDURE achieves ...

That precious clinical tool will immediately <u>individualize</u> your Metabolic Therapy for each patient. When patients have determined the ideal proportions of your three Metabolic Sparks (--- Oxy Tonic, Electro Tonic and Oxy D+) --- you will have given them ...

- <u>pH balance</u> at the Tissue Level --- the interface between the cell membrane and the interstitium.
- fully functional <u>cell membrane permeability</u> --- by balancing the functional role of fatty acids vs. sterol fats in the cell membrane bilayer.
- restoration of your patients' <u>tissue membrane sulfation</u> --- the ultimate means to balance immune defense against all forms of $\underline{\text{Immuno-}}\underline{\text{N}}\text{euro-}$ Endocrine Stress.
- oxidative vs. reductive balanced energy production.
- ---- An individualized, comprehensive nutrition plan --- yet so very simple --- and, so easy to implement. Again, your BALANCING PROCEDURE requires nothing in the way of Nutri-Spec testing. Simply read the instruction sheet to your patients with a one-minute explanation that ...
- This procedure will <u>individualize</u> your life-long nutrition plan --- giving you the exact proportion of 3 supplements that is just right for you.
- We call those 3 supplements "Metabolic Sparks" because they activate so many functions by nourishing your immune system, your nervous system. and organ systems.
- One Metabolic Spark in particular is a special type of sulfur that feeds your most important antioxidant functions. Your BALANCING PROCEDURE will saturate all body tissues with this most important mineral nutrient.

Simple.

---- And lucrative. You can join the Nutri-Spec practitioners who have a thriving (\$\$\$) nutrition practice at this simple level of Nutri-Spec = Activator + Immuno-Synbiotic + BALANCING PROCEDURE.

SPECIAL this month: For every 10 bottles you buy of

Oxy Tonic Electro Tonic Oxy D+

--- you may choose **FREE** 2 bottles of ...

Oxy Tonic, or Electro Tonic, or, Oxy D+